

# STATEMENT OF SOCIAL PERFORMANCE

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## Income (in \$AUD)

Income from goods or services provided by the enterprise:	\$ 72,988.00
Income received from partnering organisation(s):	\$ 3,000.00
Grants from Government(s):	\$ 10,000.00
Philanthropic Grants or Bequests:	\$ 15,000.00
Debt Finance:	\$ 0.00
Finance from External Investors:	\$ 10,000.00
Total Income:	\$ 100,988.00

## Expense (in \$AUD)

Salaries and Wages:	\$ 23,088.00
Operating Costs:	\$ 45,093.00
Professional Services Contractors:	\$ 5,000.00
Capital Assets Acquisition:	\$ 3,500.00
Sub-contracted Services:	\$ 1,550.00
Materials for Transformation:	\$ 15,000.00
Total Expenditure:	\$ 93,231.00

## Net profit/Loss from organisation

Net profit/Loss:	\$ 7,757.00
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## Inputs

Full-time staff:	2
Part-time staff:	5
Casual staff:	10
Volunteer staff:	3
Hours of in-kind support from volunteer workers:	3
Hours of in-kind support from external organisations:	500
Total estimated value of in-kind assets provided over this reporting period:	25000

## Social contribution: Outputs and outcomes

Achievements in relation to the main aims of our social enterprise	We started up the business and in our first year, we managed to successfully manufacture and deliver products to 10 families. Feedback from the families indicates that they are very happy with the quality of the product, our service, and also the reduced cost!
Progress towards achieving our strategic objectives	Yes, by beginning trading in our first year, and being down systems and processes to make this happen. This puts us in a good position to keep trading next year and to look at a growth strategy.